

Message Text

UNCLASSIFIED

PAGE 01 CANBER 08837 080609Z

14

ACTION EA-09

INFO OCT-01 EB-07 ISO-00 /017 W
----- 038178

R 080115Z DEC 76

FM AMEMBASSY CANBERRA

TO USDOC WASHDC

INFO SECSTATE WASHDC 9452

AMCONSUL BRISBANE

AMCONSUL MELBOURNE

AMCONSUL PERTH

AMCONSUL SYDNEY

UNCLAS CANBERRA 8837

E.O. 11652: N/A

TAGS: BTIO, MMOL, AS

SUBJ: MAJOR PROJECTS: HEAVY-DUTY TRUCK PURCHASE

1. AUSTRALIAN MILITARY FORECASTS A REQUIREMENT FOR APPROXIMATELY 1000 8-10 TON TRUCKS OVER ABOUT A FIVE YEAR PERIOD. TRUCKS WOULD ESSENTIALLY BE STANDARD RATHER THAN SPECIALLY CONFIGURED MILITARY VEHICLES, ALTHOUGH THEY MIGHT HAVE MINOR MILITARY MODIFICATIONS. VEHICLES OF THIS SIZE ARE NOT PRODUCED LOCALLY, SO THAT ENTIRE ORDER, VALUED AT SEVERAL TENS OF MILLIONS OF DOLLARS, WOULD BE IMPORTED OR LOCALLY ASSEMBLED FROM IMPORTED COMPONENTS.

2. MILITARY CANNOT PUT OUT FORMAL TENDER AT THIS STAGE SINCE PURCHASE HAS NOT YET RECEIVED CABINET-LEVEL APPROVAL. HOWEVER, VARIOUS OVERSEAS SUPPLIERS HAVE GAINED UNOFFICIAL KNOWLEDGE OF REQUIREMENTS AND DESIRE FOR DATA. GERMAN AND OTHER COMPETITORS HAVE APPROACHED AS IN RESPONSE TO POTENTIAL PURCHASE (REQUIREMENTS). THE OPPORTUNITY HAS COME TO E/C ATTENTION THROUGH ALERTNESS OF U.S. ARMY STANDARDIZATION GROUP, TO WHOM AUSTRALIAN COLONEL DESIGNATED AS PROJECT MANAGER FOR TRUCKS EXPRESSED DISAPPOINTMENT AND PUZZLEMENT AT LACK OF APPROACHES FROM POTENTIAL U.S. SUPPLIERS.

3. CONTACT IN AUSTRALIAN MILITARY IS: LTC L.A. REINHOLD, CHIEF, TRANSPORT SYSTEM SECTION, ROOM
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 CANBER 08837 080609Z

A4-30, DEPARTMENT OF

DEFENCE, RUSSELL OFFICES, CANBERRA. TELEPHONE 65-5637.

4. WHILE EMBASSY NOT INFORMED AS TO WHICH U.S. COMPANIES CONTACTED OR BY WHAT MEANS, OUR SURMISE IS THAT CONTACT WAS MADE WITH LOCAL ORGANIZATIONS, WHICH APPARENTLY DROPPED THE BALL; IN VIEW OF MAGNITUDE OF THIS OPPORTUNITY, WHICH SHOULD BE FORTHCOMING IN 1ST QUARTER OF CALENDAR YEAR OF 1977, RECOMMEND PRIORITY ATTENTION BE GIVEN TO CONTACTING POTENTIAL U.S. SUPPLIERS. REQUEST THAT LIST OF COMPANIES CONTACTED AND PERSON CONTACTED WITHIN THE COMPANY BE FURNISHED EMBASSY FOR TRANSMITTAL TO COLONEL REINHOLD.
HARGROVE

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TRUCKS, MILITARY EQUIPMENT, CONTRACTS
Control Number: n/a
Copy: SINGLE
Draft Date: 08 DEC 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976CANBER08837
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760453-0218
From: CANBERRA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19761259/aaaabzbm.tel
Line Count: 73
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: wolfsd
Review Comment: n/a
Review Content Flags:
Review Date: 01 JUN 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <01 JUN 2004 by hattaycs>; APPROVED <04 AUG 2004 by wolfsd>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECTS: HEAVY-DUTY TRUCK PURCHASE
TAGS: BTIO, MMOL, AS
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006